



Radford University Financial Overview

RU

July 2008



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President Penelope W. Kyle
Radford University
P. O. Box 6890
Radford, VA 24142

Dear President Kyle,

I am pleased to submit the 2008-09 Financial Overview for Radford University. This document has four primary purposes:

1. Educate readers to higher education terminology
2. Present the proposed current-year university budget with comparable data from the previous year
3. Present comparable data for Virginia public institutions of higher education

A goal for 2008-09 and beyond is to examine our university operations; seek ways to improve efficiencies in our delivery of services to students, faculty, and staff; and continue to pursue both public and private support to further enhance Radford University's commitment to excellence.

Under your leadership, these are exciting times for Radford University. I look forward to these new opportunities.

Lisa H. Ridpath
University Budget Director

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RADFORD UNIVERSITY FINANCIAL OVERVIEW

FUND SOURCES

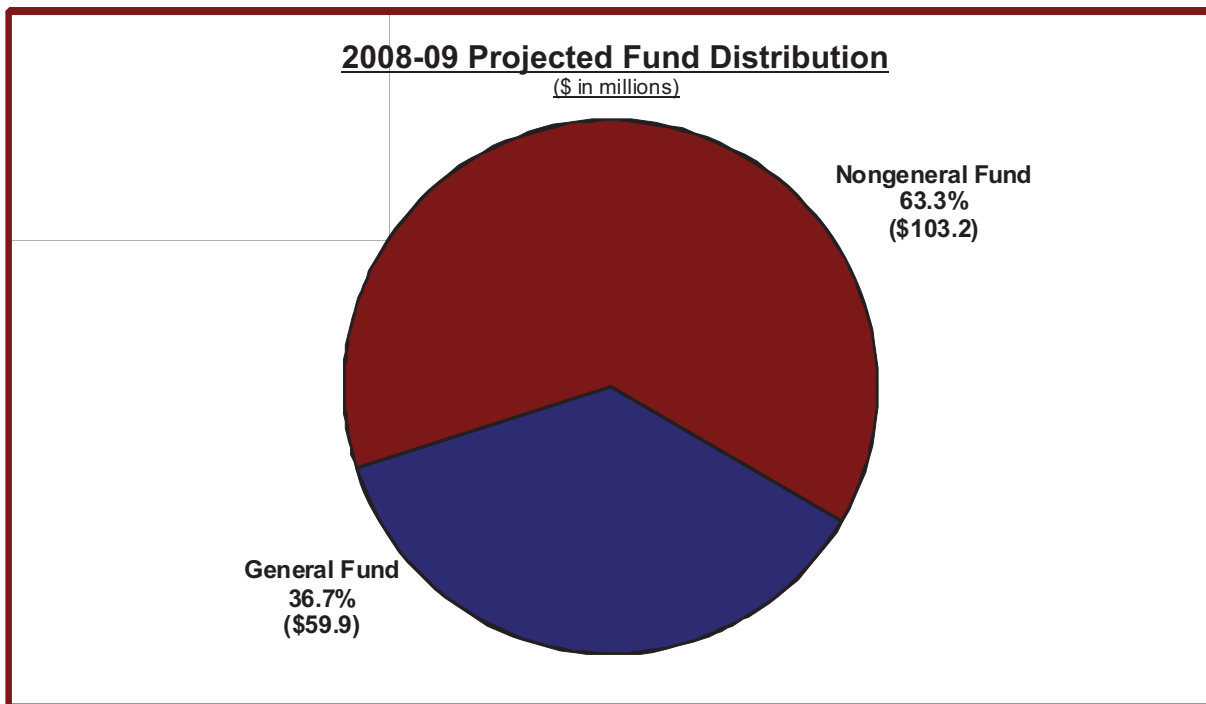
Radford University's (RU) institutional budget is derived from two fund sources:

- General fund – state tax dollars (unrestricted), distributed through the state budget process and documented through the Appropriation Act.
- Nongeneral fund – tuition, mandatory (comprehensive) fees, user (room/board) fees, other auxiliary enterprises, grants/contracts/research, federal student work study, and commissions (e.g., Dining Services and Bookstore contracts).

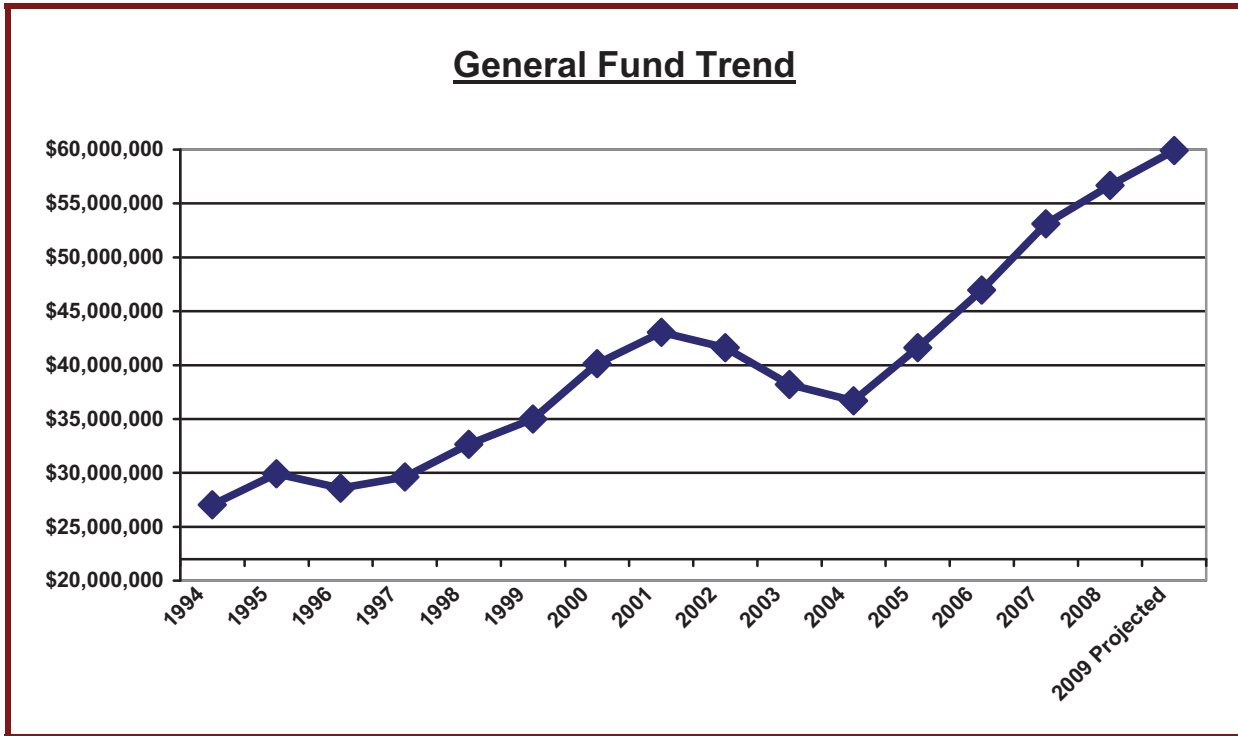
These funds support the following university programs:

- ❑ **Educational & General (E&G):** Activities to provide instruction, public service, academic support (e.g., library, deans), student services (e.g., admissions, financial aid, registrar), and program support (e.g., administration, physical plant) services.
- ❑ **Auxiliary Enterprises:** Activities to provide essentially self-supporting goods or services to students, faculty, and staff (e.g., residence halls, dining services, bookstore, athletics, student activities).
- ❑ **Student Financial Assistance:** Activities to provide financial assistance to Virginia students. Although not appropriated by the state, federal and private student financial assistance is also included in this section.
- ❑ **Sponsored Programs:** Activities to provide additional resources for educational and general services through third-party grants, contracts, and research.

As can be seen by the following graph, nongeneral fund revenues represent **63.3** percent of total university revenues. RU is very dependent on nongeneral fund sources to support campus services.



General fund: For FY2008-09, the general fund comprises **36.7 percent** of the total university budget and supports the activities of Educational and General (\$53.1 million - projected), Student Financial Assistance (\$6.8 million), and Sponsored Programs (less than \$50,000). The following chart displays the general fund trend between 1994 and 2009.

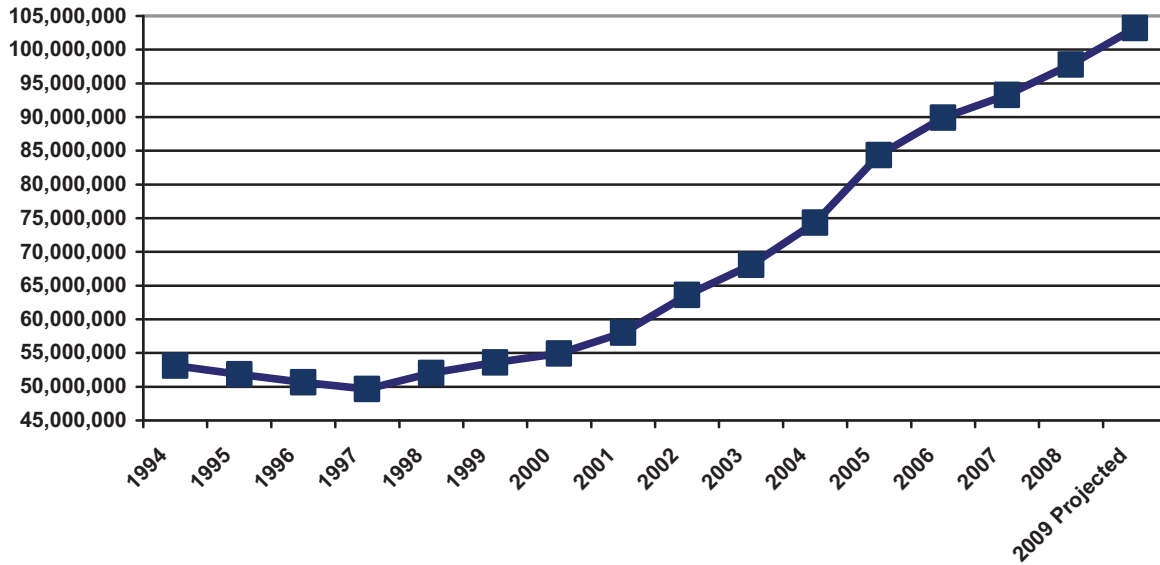


Nongeneral fund: The nongeneral fund is generated primarily from tuition and other E&G revenues (\$44.6 million), mandatory comprehensive fee (\$20.5 million), room/apartment fees (\$10.6 million), board fees/meals plans (\$14.3 million), other auxiliary revenues (\$5.7 million), student financial assistance (\$1.4 million) and grants/contracts/research (\$6.1 million).

The following chart displays the nongeneral fund trend between 1994 and 2009. Since auxiliary revenues historically exceed the appropriation, projected auxiliary revenues for FY2008-09 are used for this comparison. Excess auxiliary revenues are reserved for operating costs, facility maintenance costs, and future capital needs.

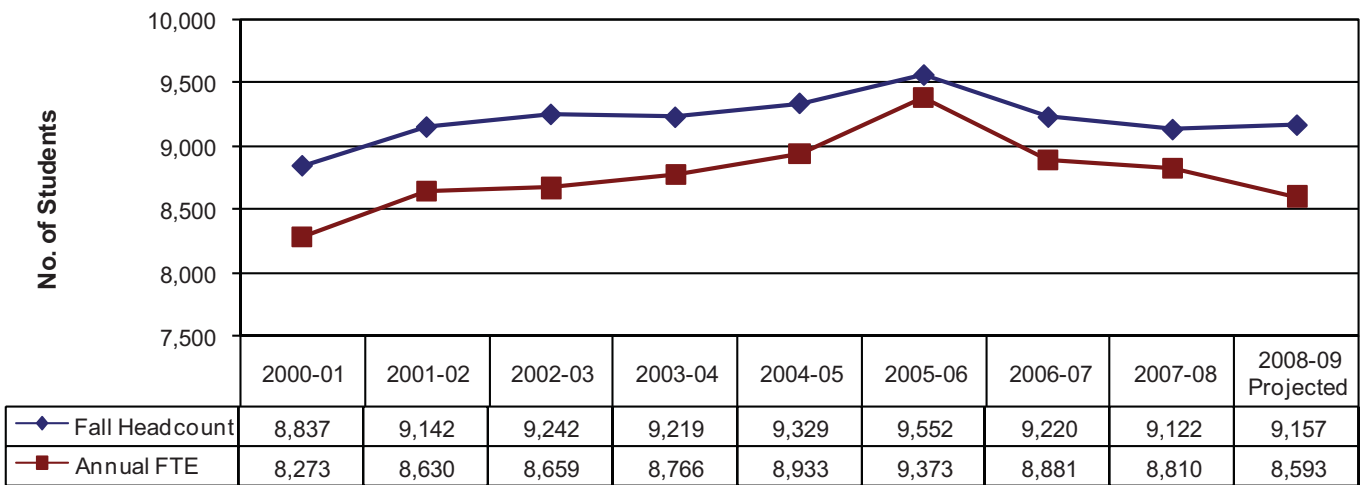


Nongeneral Fund Trend



Student enrollment is of critical importance in determining the funding available to provide campus services. The chart below displays the enrollment trend from fall 2000 through fall 2008 between headcount (number of students) and annualized full-time equivalent (FTE) students enrolled at RU. Fall 2007 undergraduate enrollment was largely full-time (95%), while graduate enrollment was more part-time (56%).

Enrollment Trend 2000-2009





PRICE IMPACT

Students are charged tuition that supports the Educational & General program and comprehensive, room, and board fees that support the Auxiliary Enterprises program.

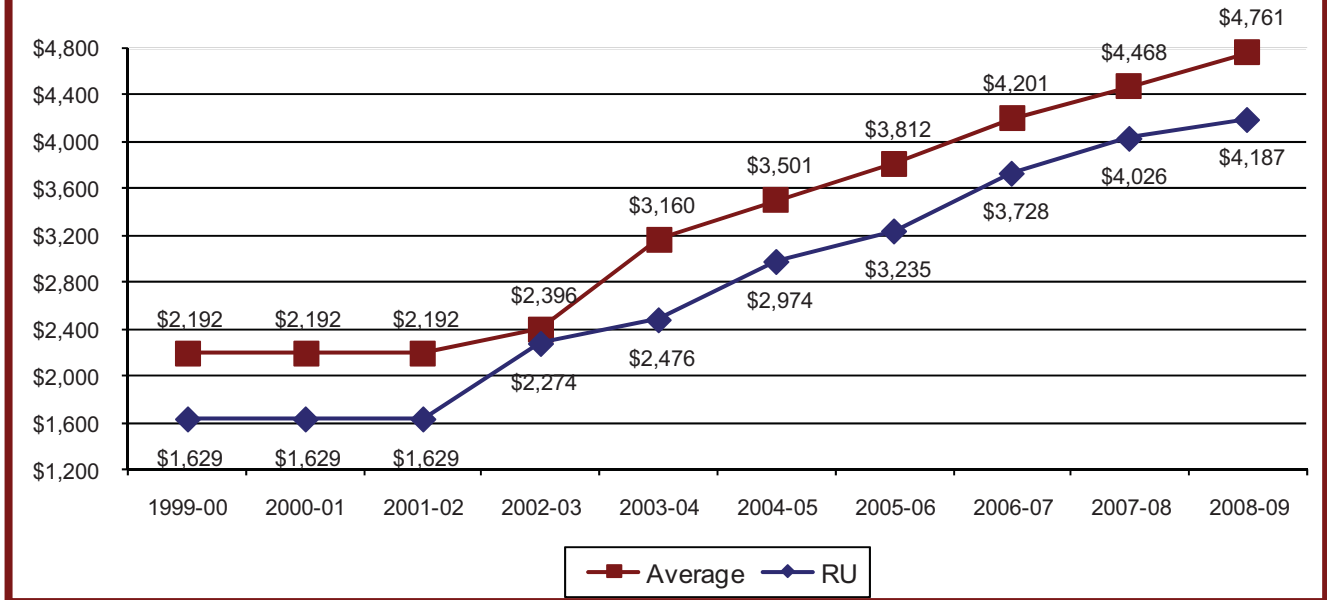
Tuition: RU’s tuition, approved annually by the Radford University Board of Visitors, is divided into four classifications – **in-state undergraduate, out-of-state undergraduate, in-state graduate, and out-of-state graduate.**

RU’s tuition rates from FY2006 through FY2009 are as follows:

Tuition						
Student Classification	FY06	FY07	FY08	FY09	\$ Change From FY08	% Change From FY08
In-state, undergraduate	\$3,235	\$3,728	\$4,026	\$4,187	\$161	4.0%
Out-of-state, undergraduate	\$10,473	\$11,476	\$12,360	\$13,201	\$841	6.8%
In-state, graduate	\$3,815	\$4,212	\$4,536	\$4,845	\$309	6.8%
Out-of-state, graduate	\$8,629	\$9,464	\$10,316	\$11,483	\$1,167	11.3%

As seen in the following chart, RU’s tuition for in-state undergraduate students for FY2008-09 is **\$574** lower than the average tuition at the other Virginia four-year public institutions of higher education.

Tuition Comparison, In-State Undergraduate RU and Virginia Public Institutions of Higher Education



The table below is a multi-year comparison of **tuition** for in-state undergraduate students among the 15 four-year public institutions of higher education in Virginia.

Tuition In-State, Undergraduate Students							
Rank	Institution	FY06	FY07	FY08	FY09	\$ Change From FY08	% Change From FY08
1	University of Virginia	\$5,714	\$6,282	\$6,821	\$7,498	\$677	9.9%
2	Virginia Tech	\$5,297	\$5,813	\$6,160	\$6,895	\$735	11.9%
3	College of William & Mary	\$4,815	\$5,265	\$5,637	\$6,183	\$546	9.7%
4	George Mason University	\$4,356	\$4,752	\$5,035	\$5,526	\$491	9.8%
5	Virginia Military Institute	\$4,382	\$4,776	\$5,062	\$5,262	\$200	4.0%
6	Virginia Commonwealth University	\$4,012	\$4,270	\$4,525	\$4,992	\$467	10.3%
7	University of Mary Washington	\$3,960	\$4,274	\$4,530	\$4,711	\$181	4.0%
8	Longwood University	\$3,666	\$4,049	\$4,338	\$4,509	\$171	3.9%
9	Christopher Newport University	\$3,476	\$3,818	\$4,046	\$4,206	\$160	4.0%
10	Old Dominion University	\$3,542	\$3,832	\$4,042	\$4,203	\$161	4.0%
11	Radford University	\$3,235	\$3,728	\$4,026	\$4,187	\$161	4.0%
12	University of Virginia @ Wise	\$3,041	\$3,312	\$3,485	\$3,589	\$104	3.0%
13	James Madison University	\$2,998	\$3,228	\$3,420	\$3,556	\$136	4.0%
14	Virginia State University	\$2,317	\$3,007	\$3,186	\$3,313	\$127	4.0%
15	Norfolk State University	\$2,370	\$2,580	\$2,700	\$2,781	\$81	3.0%
	Average	\$3,812	\$4,199	\$4,468	\$4,761	\$293	6.6%

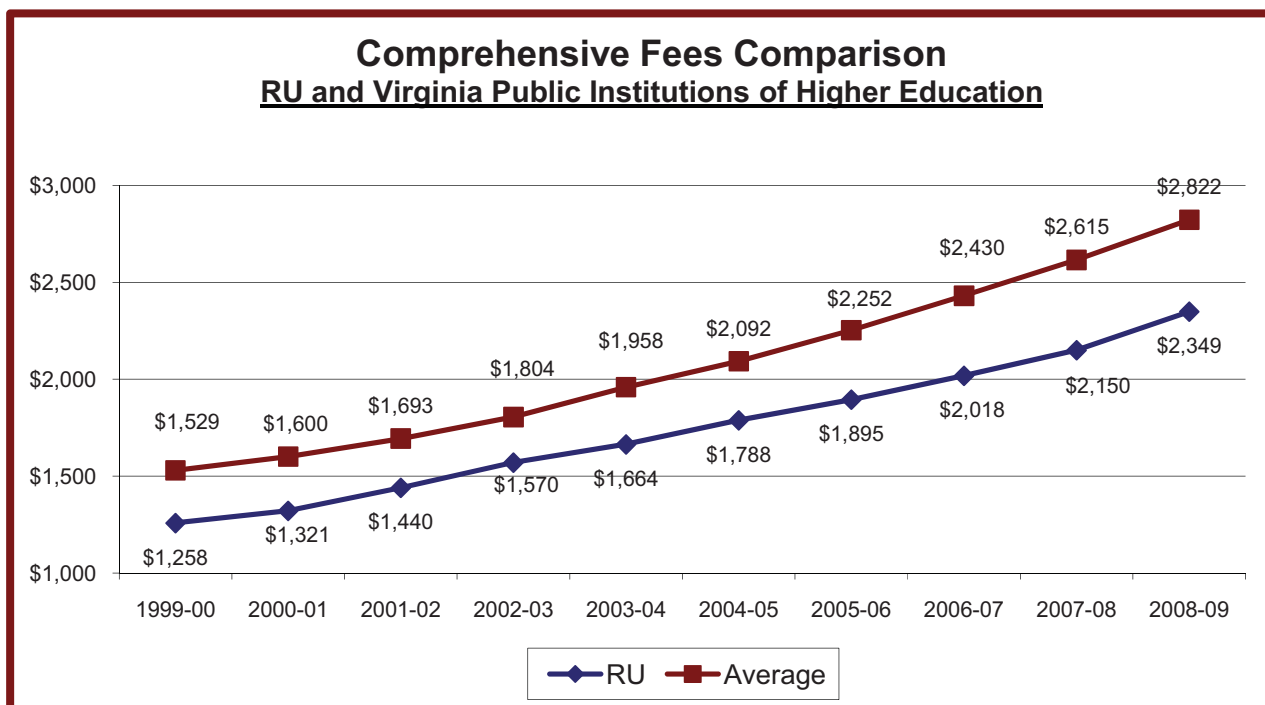
Comprehensive fee: RU's comprehensive fee supports major programs such as athletics, student activities, student union, student health, recreation center, auxiliary support, and on-going auxiliary

facility maintenance. The comprehensive fee is assessed to all students and rates from FY2006 through FY2009 are displayed below:

Comprehensive Fee						
	FY06	FY07	FY08	FY09	\$ Change From FY08	% Change From FY08
Per student	\$1,895	\$2,018	\$2,150	\$2,349	\$199	9.3%



As seen in the two multi-year comparisons below, RU's comprehensive fee for FY2008-09 is **\$473** lower than the average comprehensive fee at the other four-year Virginia public institutions of higher education.



Comprehensive Fees In-State, Undergraduate Students							
Rank	Institution	FY06	FY07	FY08	FY09	\$ Change From FY08	% Change From FY08
1	Virginia Military Institute	\$4,284	\$4,697	\$4,986	\$5,294	\$308	6.2%
2	College of William & Mary	\$2,963	\$3,225	\$3,527	\$4,063	\$536	15.2%
3	Longwood University	\$3,354	\$3,540	\$3,720	\$3,990	\$270	7.3%
4	James Madison University	\$2,888	\$3,062	\$3,246	\$3,408	\$162	5.0%
5	Christopher Newport University	\$2,350	\$2,642	\$3,004	\$3,344	\$340	11.3%
6	University of Virginia @ Wise	\$2,040	\$2,380	\$2,666	\$2,850	\$184	6.9%
7	Norfolk State University	\$2,300	\$2,476	\$2,622	\$2,779	\$157	6.0%
8	Old Dominion University	\$2,072	\$2,266	\$2,486	\$2,715	\$229	9.2%
9	Virginia State University	\$2,517	\$2,433	\$2,469	\$2,590	\$121	4.9%
10	Radford University	\$1,895	\$2,018	\$2,150	\$2,349	\$199	9.3%
11	University of Mary Washington	\$1,674	\$1,810	\$1,964	\$2,063	\$99	5.0%
12	George Mason University	\$1,524	\$1,656	\$1,805	\$1,986	\$181	10.0%
13	University of Virginia	\$1,466	\$1,563	\$1,679	\$1,802	\$123	7.3%
14	Virginia Commonwealth University	\$1,373	\$1,549	\$1,671	\$1,787	\$116	6.9%
15	Virginia Tech	\$1,081	\$1,160	\$1,237	\$1,303	\$66	5.3%
	Average	\$2,252	\$2,432	\$2,615	\$2,822	\$206	7.9%

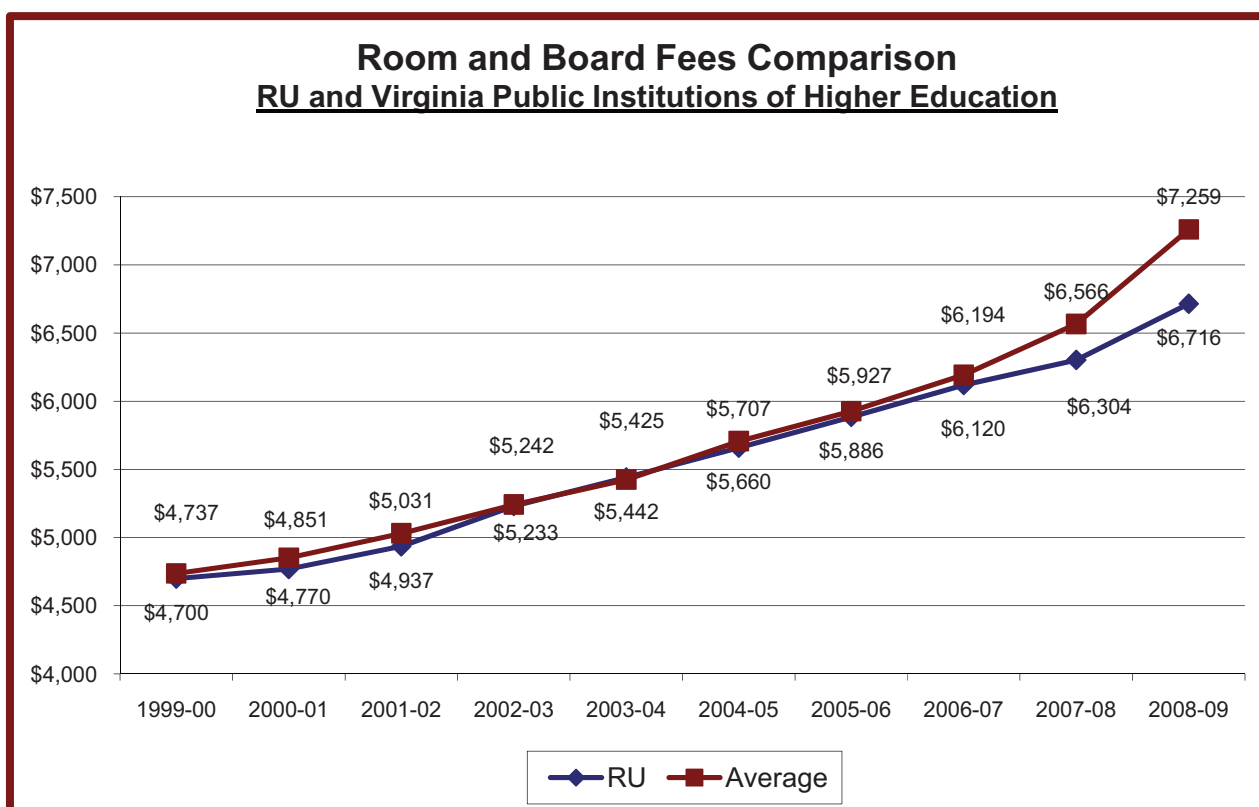
Tuition and comprehensive fees: The table below is a multi-year comparison of tuition and comprehensive fees for in-state undergraduate students among the 15 four-year public institutions in Virginia. RU's tuition and comprehensive fee are **\$1,046** lower than the average tuition and comprehensive fees at the other Virginia public institutions of higher education.

Total Tuition and Comprehensive Fees In-State, Undergraduate Students							
Rank	Institution	FY06	FY07	FY08	FY09	\$ Change From FY08	% Change From FY08
1	Virginia Military Institute	\$8,666	\$9,473	\$10,048	\$10,556	\$508	5.1%
2	College of William & Mary	\$7,778	\$8,490	\$9,164	\$10,246	\$1,082	11.8%
3	University of Virginia	\$7,180	\$7,845	\$8,500	\$9,300	\$800	9.4%
4	Longwood University	\$7,020	\$7,589	\$8,058	\$8,499	\$441	5.5%
5	Virginia Tech	\$6,378	\$6,973	\$7,397	\$8,198	\$801	10.8%
6	Christopher Newport University	\$5,826	\$6,460	\$7,050	\$7,550	\$500	7.1%
7	George Mason University	\$5,880	\$6,408	\$6,840	\$7,512	\$672	9.8%
8	James Madison University	\$5,886	\$6,290	\$6,666	\$6,964	\$298	4.5%
9	Old Dominion University	\$5,614	\$6,098	\$6,528	\$6,918	\$390	6.0%
10	Virginia Commonwealth University	\$5,385	\$5,819	\$6,196	\$6,779	\$583	9.4%
11	University of Mary Washington	\$5,634	\$6,084	\$6,494	\$6,774	\$280	4.3%
12	Radford University	\$5,130	\$5,746	\$6,176	\$6,536	\$360	5.8%
13	University of Virginia @ Wise	\$5,081	\$5,692	\$6,151	\$6,439	\$288	4.7%
14	Virginia State University	\$4,834	\$5,440	\$5,655	\$5,903	\$248	4.4%
15	Norfolk State University	\$4,670	\$5,056	\$5,322	\$5,560	\$238	4.5%
	Average	\$6,064	\$6,631	\$7,083	\$7,582	\$499	7.0%

Room and board: RU's room and board fees support campus dining services, residence hall operations, and long-term capital facility needs. The table below compares the changes in room and board rates for FY2006 through FY2009. Room and board fees are only assessed to residential students.

Room and Board Fees						
	FY06	FY07	FY08	FY09	\$ Change From FY07	% Change From FY07
Per residential student	\$6,120	\$6,304	\$6,490	\$6,716	\$226	3.5%

As seen in the following graph below, RU's room and board fees for FY2008-09 is \$543 lower than the average room and board fee at the other four-year Virginia public institutions of higher education.



TOTAL PRICE (TUITION, COMPREHENSIVE FEES, ROOM AND BOARD FEES)

The following tables display the total price from FY2006 through FY2009 for in-state undergraduate students at Virginia four-year public colleges and universities. As seen in the second table, RU's tuition, comprehensive fee, and room/board fees are **\$1,589** lower than the average tuition, comprehensive fees, and room/board fees at the other Virginia public institutions of higher education.

Total Tuition, Comprehensive Fees, Room & Board Fees In-State, Undergraduate Students							
Rank	Institution	FY06	FY07	FY08	FY09	\$ Change From FY08	% Change From FY08
1	College of William & Mary	\$14,195	\$15,676	\$16,819	\$18,276	\$1,457	8.7%
2	University of Virginia	\$13,569	\$14,754	\$15,935	\$17,120	\$1,185	7.4%
3	Virginia Military Institute	\$14,332	\$15,403	\$16,156	\$17,000	\$844	5.2%
4	Christopher Newport University	\$13,326	\$14,560	\$15,550	\$16,450	\$900	5.8%
5	Longwood University	\$12,627	\$13,932	\$14,334	\$15,355	\$1,021	7.1%
6	George Mason University	\$12,360	\$13,158	\$13,860	\$14,872	\$1,012	7.3%
7	Virginia Commonwealth University	\$12,427	\$13,082	\$13,763	\$14,693	\$930	6.8%
8	James Madison University	\$12,258	\$13,046	\$13,774	\$14,422	\$648	4.7%
9	Old Dominion University	\$11,491	\$12,298	\$13,213	\$14,052	\$839	6.3%
10	University of Mary Washington	\$11,636	\$12,328	\$13,100	\$13,814	\$714	5.5%
11	Virginia Tech	\$10,900	\$11,739	\$12,503	\$13,674	\$1,171	9.4%
12	Virginia State University	\$11,318	\$12,324	\$12,995	\$13,613	\$618	4.8%
13	University of Virginia @ Wise	\$11,046	\$11,798	\$12,893	\$13,351	\$458	3.6%
14	Radford University	\$11,250	\$12,050	\$12,666	\$13,252	\$586	4.6%
15	Norfolk State University	\$11,144	\$11,806	\$12,318	\$12,676	\$358	2.9%
	Average	\$12,273	\$13,197	\$13,992	\$14,841	\$849	6.1%

In-State, Undergraduate Students	FY09 State Average	FY09 RU	\$ Below Average	% Below Average
Tuition	\$4,761	\$4,187	(\$574)	(13.7%)
Comprehensive fee	\$2,822	\$2,349	(\$473)	(20.1%)
Room/board	\$7,259	\$6,716	(\$543)	(8.1%)
Total	\$14,841	\$13,252	(\$1,589)	(12.0%)

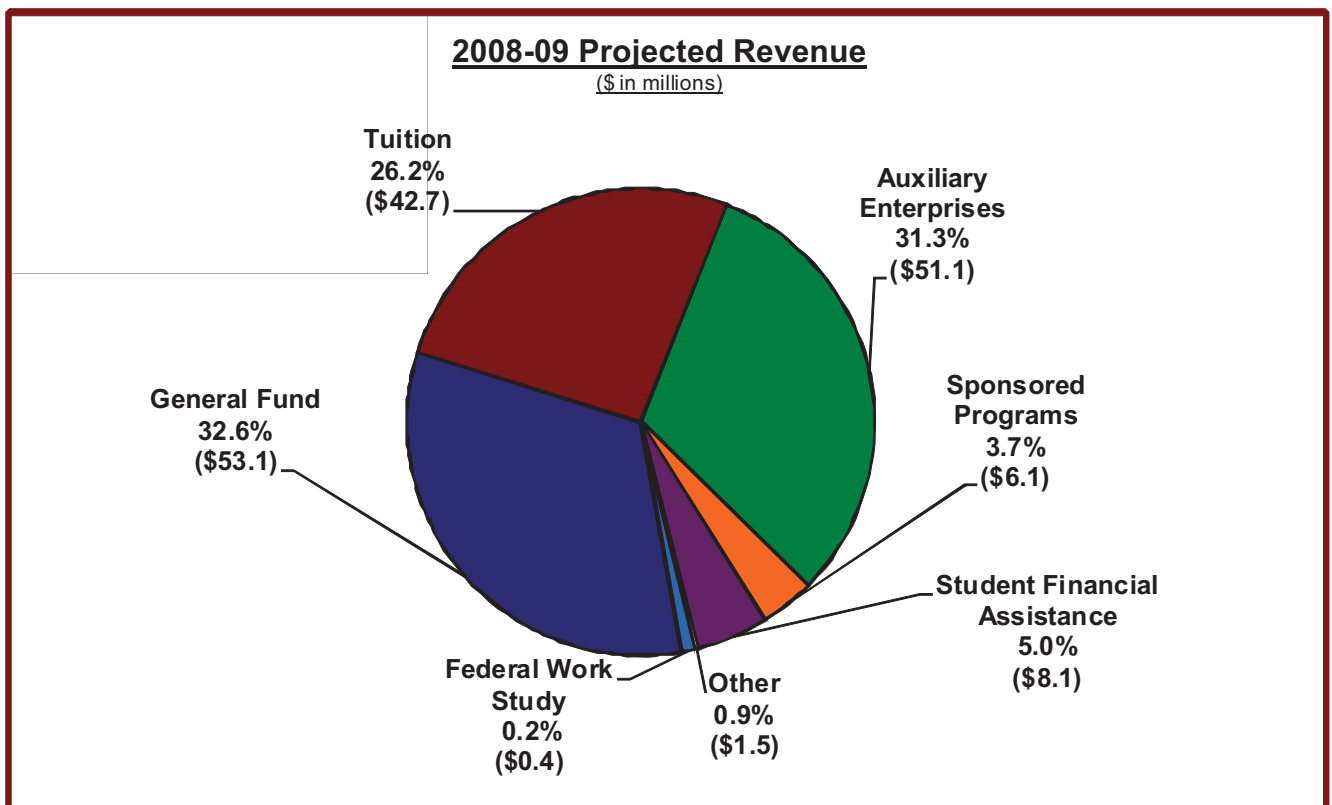


TOTAL UNIVERSITY BUDGET

RU's annual 2008-09 operating budget of approximately \$160.8 million is authorized through state appropriations approved by the Governor and the Virginia General Assembly. As Auxiliary Enterprises historically collect revenues over the state appropriation, the projected auxiliary revenues are used here; generating a total revenue budget of **\$163.1 million**.

REVENUE: ALL FUNDS

Revenue is received from the following sources: state general fund (tax dollars), tuition, mandatory comprehensive fee, room and board user fees, other auxiliary enterprises, and grants/contracts/research. The chart below displays RU's **FY2008-09 projected revenue budget** by fund source.



Summary of 2008-09 projected revenues:

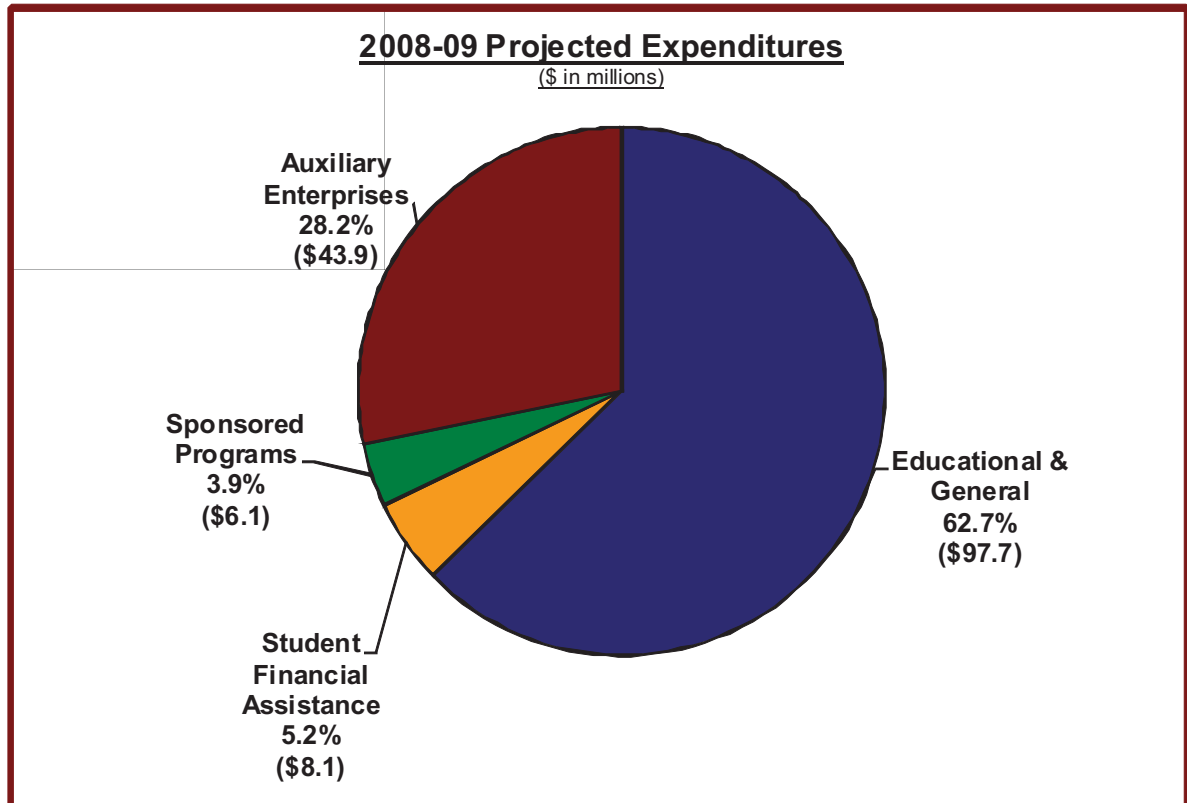
Educational & General		
Tuition	\$42,730,707	
General fund	53,131,094	
Federal student work study	429,029	
Other	<u>1,453,000</u>	
Subtotal E&G		\$97,743,830
Student Financial Assistance		
General fund	6,765,833	
Tuition	<u>1,365,434</u>	
Subtotal Student Financial Assistance		8,131,267
Auxiliary Enterprises		51,075,060
Sponsored Programs		<u>6,143,901</u>
Total		\$163,094,058

EXPENDITURES: ALL FUNDS

RU's FY2008-09 projected expenditure budget totals approximately **\$155.9 million**. Funds are expended within the four major program areas (as described on page 4):

- ❑ **Educational & General**
- ❑ **Auxiliary Enterprises**
- ❑ **Student Financial Assistance**
- ❑ **Sponsored Programs**

The chart below depicts RU's **FY2008-09 projected expenditure budget** by program area.



Summary of FY2007-08 projected expenditures:

Educational & General	\$ 97,743,830
Auxiliary Enterprises	43,865,246
Student Financial Assistance	8,131,267
Sponsored Programs	<u>6,143,901</u>
Total	\$155,884,244

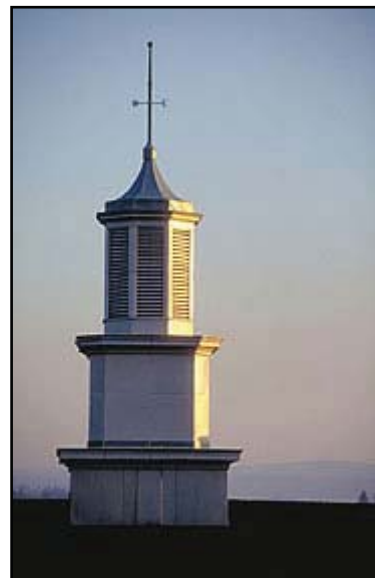
As can be seen, the Educational & General program accounts for approximately **63 percent** of the total university expenditure budget. Additional financial information for each of the four major program areas is provided in the following pages.

EDUCATIONAL & GENERAL

PROGRAM OVERVIEW

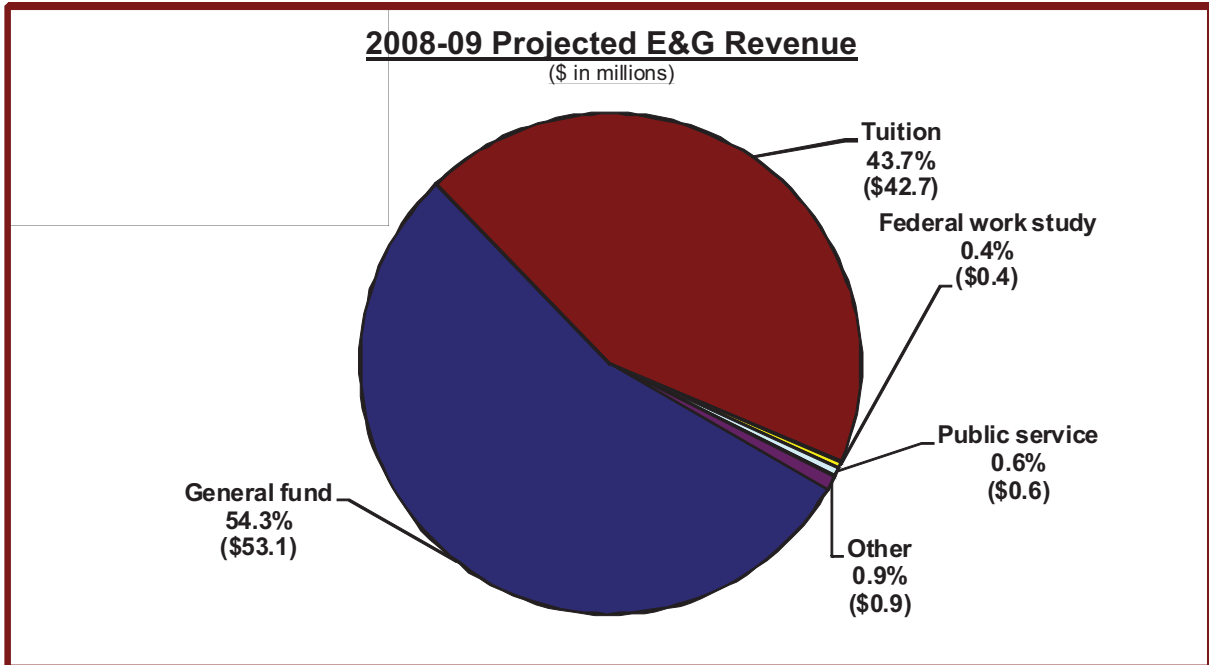
The Educational and General (E&G) program is the largest activity within the university budget. This program is comprised of eight subprograms recognized nationally by higher education institutions and associations. These subprograms are described below:

SUBPROGRAM	MAJOR ACTIVITIES
Instruction	Instructional faculty, departmental support activities, etc.
Public Service	Services to individuals and groups external to the university
Academic Support	Deans, academic directors, advising activities, etc.
Library	Library operations, reference materials, and books
Academic Computing	Academic computing and support operations
Student Services	Admissions, career services, dean of students, financial aid, registrar, etc.
Institutional Support	Executive management, financial services, human resources, police, public relations, administrative computing, development, etc.
Physical Plant	Building maintenance, custodial services, utilities, grounds



PROGRAM REVENUES

As displayed below, the state general fund is projected to comprise **54.3 percent** of RU's E&G revenue in FY2008-09. Tuition (43.7 percent) and other E&G sources (e.g., application fees, post office income, indirect costs) of revenue (1.9 percent) provide the remaining support.



The table below compares actual E&G revenue collections from FY2006 through FY2008 with FY2009 revenue projections.

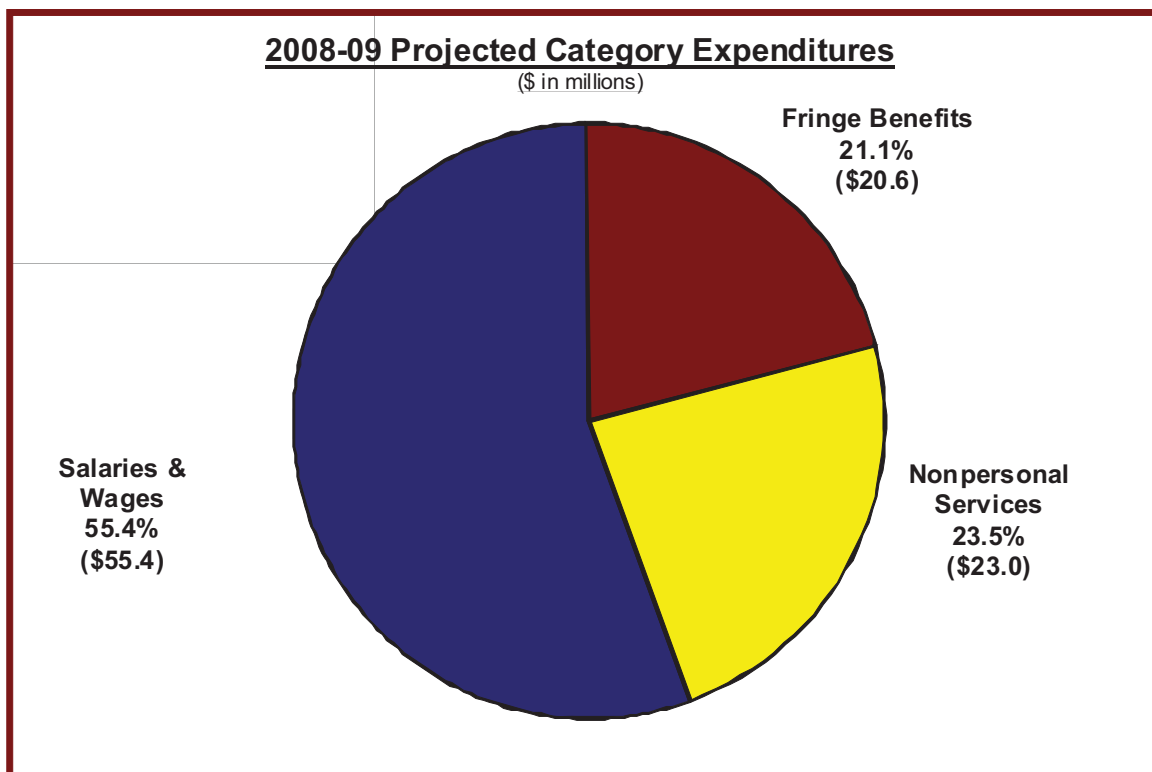
E&G Revenue				
Source	Actual FY06	Actual FY07	Actual FY08	Projected FY09
General fund	\$42,498,596	\$47,736,099	\$51,993,881	\$53,131,094
Tuition	37,291,437	38,042,752	40,054,459	42,730,707
Public service	458,446	411,547	406,715	600,000
Federal work study	417,680	434,281	434,864	429,029
Other E&G revenue	750,646	881,042	1,038,868	853,000
Total	\$81,416,805	\$87,505,721	\$93,928,787	\$97,743,830

PROGRAM EXPENDITURES

Program expenditures are classified as either:

- Personal services – salaries, wages, and fringe benefits (social security, retirement, health insurance, etc).
- Nonpersonal services – operating costs (contractual services, travel, supplies, equipment, etc).

As illustrated in the chart below, approximately **76 percent** of the FY2008-09 E&G program expenditures support personal services costs.



Summary of FY2008-09 projected category expenditures:

Personal Services		
Salaries and wages	\$54,151,681	
Fringe benefits	<u>20,583,751</u>	
Subtotal Personal Services		\$74,735,432
Nonpersonal Services		<u>23,008,398</u>
Total		\$97,743,830

PERSONAL SERVICES PROFILE

For FY2008-09, RU is authorized to fill a total of 1,079.38 E&G positions. Wage positions, including student workers, are not counted in the total authorized position level. E&G's current position distribution is displayed below.

E&G Position Allocation		
Personnel Classifications	Number of Positions	% of Total
Faculty, full- and part-time, GA's	470.37	43.6%
Information Technology	64.50	6.0%
Classified employees	393.97	36.5%
Faculty, administrative/professional	150.54	13.9%
Total	1,079.38	100. 0%



The table below displays **FY2008-09 projected personal services** (includes salaries, wages, student wages, and fringe benefits) budgets by program compared with actual personal services expenditures for the last four fiscal years:

E&G Personal Services						
Program	Actual FY05	Actual FY06	Actual FY07	Actual FY08	Projected FY09	% Change From FY08
Instruction	\$34,999,671	\$40,579,993	\$41,537,748	\$44,468,628	\$45,851,568	1.9%
Public Service	118,371	143,070	157,968	180,864	244,983	0.1%
Academic Support	5,433,265	6,972,448	6,532,540	6,940,439	6,806,385	(0.2%)
Student Services	2,999,343	3,346,262	3,038,810	3,882,086	4,230,052	0.5%
Institutional Support	8,386,070	10,448,838	10,968,446	12,153,271	12,961,735	1.1%
Physical Plant	3,729,686	4,298,909	4,140,872	4,264,539	4,640,709	0.5%
Total	\$55,666,406	\$65,789,520	\$66,376,384	\$71,889,827	\$74,735,432	4.0%

Student Services projected personal services for FY09 includes the budget for student workers. As payrolls are processed, budget will be transferred from Student Services to the program where the expenses are actually incurred.

Due to concern a state budget would not be approved by June 30, 2006, the Governor authorized the July 1, 2006 payroll to be moved from the 2006-07 fiscal year to the 2005-06 fiscal year.

NONPERSONAL SERVICES PROFILE

The following tables compare the **FY2008-09 projected nonpersonal services** budgets for E&G programs with actual expenditures for the previous fiscal year. Financial data is presented by program and by major expenditure category.

E&G Nonpersonal Services by Program				
Program	Actual FY08		Projected FY09	
	Actual	% Total	Budget	% Total
Instruction	\$ 5,534,606	26.5%	\$ 6,225,000	27.1%
Public Service	177,852	0.9%	148,434	0.6%
Academic Support	2,820,974	13.5%	2,664,180	11.6%
Student Services	1,515,379	7.3%	1,647,981	7.2%
Institutional Support	5,226,332	25.0%	7,022,877	30.5%
Physical Plant	5,610,423	26.9%	5,299,926	23.0%
Total	\$20,885,566	100.0%	\$23,008,398	100.0%

E&G Nonpersonal Services by Major Expenditure Category		
Expenditure Category	Actual Expenditures FY08	Projected Expenditures FY09
Contractual services (Computer software/hardware maintenance services, custodial services, travel, printing services, maintenance/repair services, organizational memberships, postal services, professional services, telephones, etc)	\$ 8,688,336	\$10,198,578
Supplies and materials (Classroom and office supplies, maintenance supplies, natural gas/gasoline/oil, etc)	1,890,800	3,144,179
Transfer payments (Unemployment compensation payments, Scholarships, etc)	635,968	1,130,767
Continuous charges (Electrical/refuse/water/sewer, insurance, rentals, leases, etc)	2,857,743	2,492,309
Equipment/improvements (Computer hardware and software, office equipment educational/classroom equipment, electronic equipment, library materials, office furniture, photographic equipment, etc)	6,812,719	6,042,565
Grand Total	\$20,885,566	\$23,008,398

EDUCATIONAL AND GENERAL EXPENDITURE SUMMARY

The following table compares the **FY2008-09 projected expenditure** budgets for E&G programs with actual expenditures for the previous fiscal year.

E&G Personal and Nonpersonal Services		
Expenditure Category	Actual Expenditures FY08	Projected Expenditures FY09
Personal services	\$71,889,827	\$74,735,432
Nonpersonal services	20,885,566	23,008,398
Grand Total	\$92,775,393	\$97,743,830

The expenditure distribution between personal and nonpersonal services can vary significantly based on vacant position savings and year-end spending patterns.

AUXILIARY ENTERPRISES

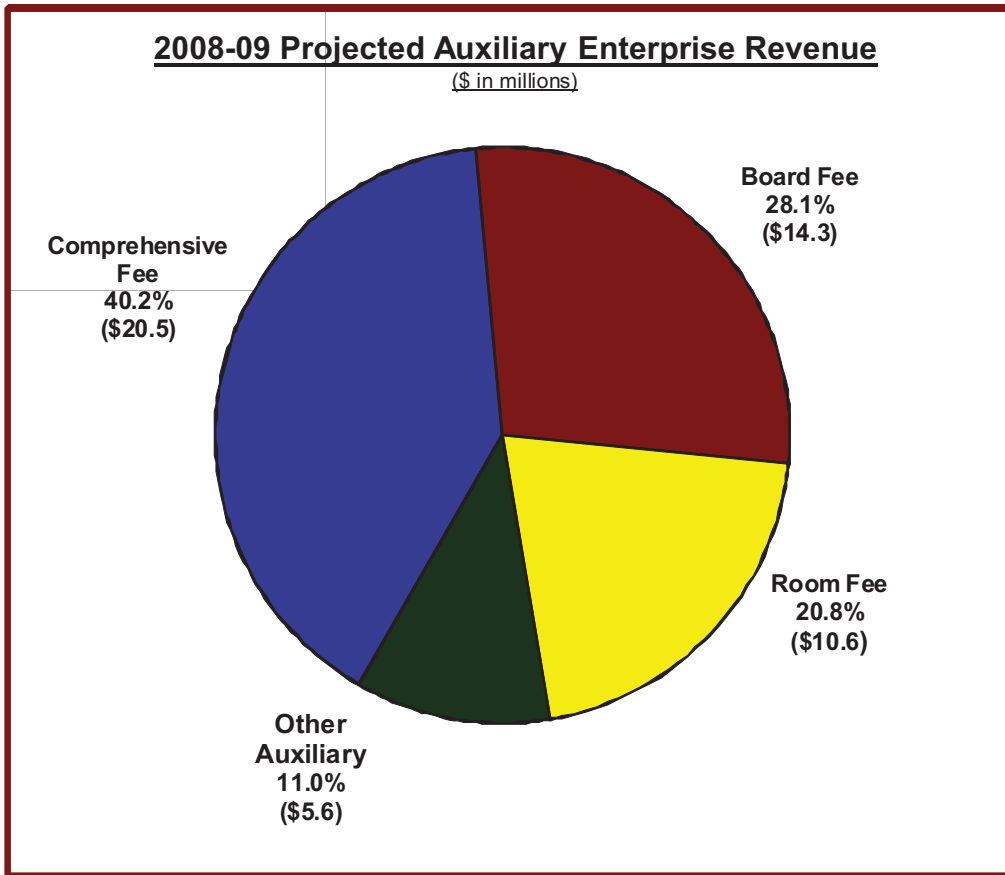
PROGRAM OVERVIEW

Auxiliary Enterprises, representing **31.3 percent** of the total university revenue budget, are self-supporting activities supplementary to RU's primary mission of instruction. The program is comprised of numerous subprograms as described below:

SUBPROGRAM	MAJOR ACTIVITIES
Athletics	Administrative/professional staff, athletic team support activities, team travel/events, scholarships, etc.
Bookstore	Bookstore services (third-party contract with Barnes and Noble)
Building and Facility support	Maintenance of auxiliary facilities
Conferences	Management of conference events, includes internally and externally sponsored conferences
Debt Service	Debt service payments
Dining Services	Dining services (third-party contract with Chartwells); drink and snack vending operations
Matriculation	New student orientation and programs
Parking	Parking operations, parking lot maintenance, parking violation administration, vehicle registration, shuttle service
Recreation	Operations and facility maintenance
Residence Halls	Management of residence halls, off-campus apartments, maintenance and operations of residence halls
Student Activities	Student programming, clubs and organizations
Student Union	Operations and facility maintenance
Student Health and Counseling	Student health/counseling services (third-party contract with Carilion Medical Center)
Telephone Services	Student telephones and university telephone system
Auxiliary Support	Highlander Choice, Campus Card & ID, Photocopying, student wages

PROGRAM REVENUES

As depicted below, revenues are derived from the mandatory comprehensive fee, room and board user fees, and other auxiliary activities. Auxiliary Enterprises' authorized appropriation for FY2007-08 is \$47.4 million. However, auxiliary revenues historically exceed the state appropriation; therefore, for this presentation the projected revenue of **\$51.1 million** is used. This level of revenues is necessary to meet the State requirement to maintain an operating reserve to address emergencies and provide for capital improvements.



The table below compares FY2008-09 auxiliary revenue projections with FY2008-09 actual collections.

Auxiliary Revenue		
Source	Actual FY08	Projected FY09
Mandatory fee-comprehensive	\$18,633,477	\$20,507,408
User fee-board/meal plans/commissions	14,363,713	14,338,810
User fee-room/apartments/telephone	10,646,699	10,617,837
Other auxiliary activities	6,799,947	5,611,005
Total	\$50,443,836	\$51,075,060

The table below provides a more detailed snapshot of **FY2008-09 projected revenues**, by fund source, for programs and activities funded through Auxiliary Enterprises. When compared to projected expenditures (\$43.9 million), revenues (\$51.1 million) exceed the projected expenditures by approximately 16 percent. This level of revenues is necessary to meet the State Council of Higher Education's Policies and Procedures for Maintaining Auxiliary Reserves and Investment Yields. This policy requires a minimum six percent or maximum 18 percent operating reserve to address emergencies and provide for capital improvements.

Projected 2008-09 Auxiliary Revenue				
Activity	Room/Board Fee	Comprehensive Fee	Other	Total
Dining Services (board)	\$11,742,810		\$2,308,000	\$14,050,810
Residence Halls (room)	9,873,313		105,000	9,978,313
Athletics		7,829,659	757,433	8,587,092
Student Health		1,891,307	134,055	2,025,362
Student Union		2,028,319	80,000	2,108,319
Student Activities		1,032,608	175,457	1,208,065
Parking/Shuttle Services		549,759	570,000	1,119,759
Telephone Services	510,024		129,500	639,524
Building/Facility		2,046,184	64,500	2,110,684
Vending			288,000	288,000
Bookstore Commission			578,500	578,500
Recreation Center		1,613,695	25,000	1,638,695
Auxiliary Support		1,511,082	471,000	1,982,082
Auxiliary Interest			1,500,000	1,500,000
Debt Service		2,004,795		2,004,795
Other Auxiliary Support			1,255,060	1,255,060
Total	\$22,126,147	\$20,507,408	\$8,441,505	\$51,075,060

PROGRAM EXPENDITURES

PERSONAL SERVICES PROFILE

Personal services are classified into two major personnel classifications. For FY2008-09, RU is authorized to fill a total of **254.66 positions** in the Auxiliary Enterprises program. Wage positions, including student workers, are not counted toward the total authorized position level. Auxiliary Enterprises' current position distribution is as follows:

Auxiliary Position Allocation		
Personnel Classifications	Number of Positions	% of Total
Administrative/professional faculty	71.35	28.0%
Classified employees	183.31	72.0%
Total	254.66	100.0%

The table below displays **FY2008-09 projected personal services** (includes wages, student wages, and fringe benefits) budgets by auxiliary activity compared with actual personal services expenditures for the last four fiscal years.

Auxiliary Enterprises Personal Services						
Program	Actual FY05	Actual FY06	Actual FY07	Actual FY08	Projected FY09	% Change From FY08
Athletics	\$1,918,627	\$2,165,438	\$ 2,272,811	\$2,778,146	\$3,349,095	20.6%
Auxiliary Support & Other	1,159,238	1,194,171	1,216,311	1,194,171	1,268,337	6.2%
Bookstore	0	0	0	80,292	81,069	1.0%
Dining Services	177,069	369,268	315,183	159,178	178,922	12.4%
Parking	247,429	312,638	341,871	406,901	474,601	16.6%
Residence Halls	2,331,171	2,544,053	2,364,785	2,642,541	2,969,655	12.4%
Student Activities	141,403	171,667	179,670	170,427	181,291	6.4%
Student Health	192,932	263,900	335,019	224,788	373,655	66.2%
Student Union & Recreation	1,819,258	2,088,128	2,100,260	2,154,243	1,974,045	(8.4%)
Telephone Services	162,153	172,823	171,284	183,712	194,397	6.1%
Total	\$8,149,280	\$9,282,086	\$9,297,194	\$9,994,399	\$11,045,067	13.9%

NONPERSONAL SERVICES PROFILE

The table below shows **FY2008-09 projected nonpersonal services expenditures** for Auxiliary Enterprises as compared to FY2007-08 actual expenditures.

Auxiliary Enterprises Nonpersonal Services		
Expenditure Category	Actual Expenditures FY08	Projected Expenditures FY09
Contractual services (Computer software/hardware maintenance services, laundry/linen services, travel, maintenance/repair services, third-party contractual services, postage, printing services, telephone/cable TV, etc)	\$16,431,195	\$17,556,237
Supplies and materials (Natural gas/gasoline/oil, maintenance supplies, office supplies, recreational supplies, etc)	1,833,247	1,786,186
Transfer payments (Athletic scholarships, unemployment, etc)	3,053,572	3,166,954
Continuous charges (Electrical/refuse/ water/sewer, insurance, rentals, equipment leases, indirect cost recoveries, RU service charges, etc)	4,900,255	7,927,053
Equipment and improvements (Computer hardware and software, recreational equipment, maintenance equipment, office equipment, residence hall furniture and equipment, etc)	1,702,457	1,621,366
Plant and improvements	663,427	762,383
Grand Total	\$28,584,153	\$32,820,179

AUXILIARY ENTERPRISES SUMMARY

The following table compares the **FY2008-09 projected expenditure** budgets for Auxiliary Enterprises with actual expenditures for the previous FY2007-08 fiscal year.

Auxiliary Expenditure Summary		
Expenditure Category	Actual FY08	Projected FY09
Personal services	\$ 9,994,399	\$11,045,067
Nonpersonal services	28,584,153	32,820,179
Grand Total	\$38,578,552	\$43,865,246

The table below compares the FY2008-09 projected revenue and expenditure activities for Auxiliary Enterprises with actual revenues and expenditures for the previous FY2007-08 fiscal year.

Auxiliary Fund Balance		
Category	Actual Activity FY08	Projected Activity FY09
Revenues	\$50,443,836	\$51,075,060
Expenditures	38,578,553	43,865,246
Fund Balance	\$11,865,283	\$ 7,209,814

Fund balances at year-end are absorbed into the Auxiliary Enterprises Reserve fund. Since RU receives no state funding for Auxiliary Enterprises, a reserve fund must be maintained to respond to emergencies, meet the SCHEV required operating reserve levels, and address all auxiliary capital improvements. A portion of the fund balance has been reserved for the following auxiliary capital projects:

- Dedmon Center roof replacement and improvements
- Heth Hall renovation
- Land acquisition (if property becomes available)
- Residence halls renovation/construction
- Fitness Center
- Student Union addition
- Maintenance Reserve projects

STUDENT FINANCIAL ASSISTANCE

PROGRAM OVERVIEW-STATE

The Student Financial Assistance program provides state general fund support of \$6,765,833 for financial aid awards to undergraduate and graduate students attending RU. This appropriation includes a funding increase of \$474,538.

A recipient of these awards must be a legal resident of Virginia and demonstrate financial need. The value of the scholarships may vary according to the student's need, but may not exceed the cost of tuition and fees. It is projected that this program will provide financial assistance to approximately 1,370 RU students during FY2008-09.

In addition to the state appropriation, the university has committed approximately **\$1.4 million** of E&G tuition toward need-based student financial assistance.

PROGRAM REVENUES

The following table presents the FY2008-09 projected revenues compared with the actual revenues for FY2007-08.

Student Financial Assistance Revenue		
Revenue Category	Actual FY08	Projected FY09
General fund	\$6,043,970	\$6,765,833
Nongeneral fund	1,100,000	1,365,434
Grand Total	\$7,143,970	\$8,131,267

PROGRAM EXPENDITURES

The following table compares projected FY2008-09 expenditures with FY2007-08 actual expenditures:

Student Financial Assistance Expenditures		
Expenditure Category	Actual FY08	Projected FY09
Undergraduate awards	\$6,573,570	\$7,560,867
Graduate awards	570,400	570,400
Grand Total	\$7,143,970	\$8,131,267

PROGRAM OVERVIEW-OTHER STUDENT FINANCIAL ASSISTANCE

In addition to Student Financial Assistance, RU receives and administers student financial aid from many sources. The following table compares the primary sources for FY2008-09 projected student financial aid with FY2007-08 actual awards. The projection for FY09 awards is based on data currently available.

Other Student Financial Assistance		
Source	Awards FY08	Projected Awards FY09
Federal:		
Pell	\$ 4,032,649	\$ 4,668,600
Perkins	674,229	289,273
Plus	5,676,781	4,402,172
Stafford	24,634,809	29,090,272
Supplemental Educational Opportunity Grant	206,953	185,278
National Smart Grant	94,978	50,000
Academic Competitiveness Grant	229,169	219,725
Nursing Student Loan	77,160	38,586
Veterans Affairs	648,156	480,000
Virginia National Guard	154,517	200,000
RU Foundation Scholarships	872,868	790,855
Private:		
Alternative Loans	6,297,362	5,397,849
Tobacco Grant	247,573	254,872
Outside Employer Tuition	262,807	80,000
Private Scholarships	1,489,368	1,200,000
Grand Total	\$45,599,379	\$47,308,935

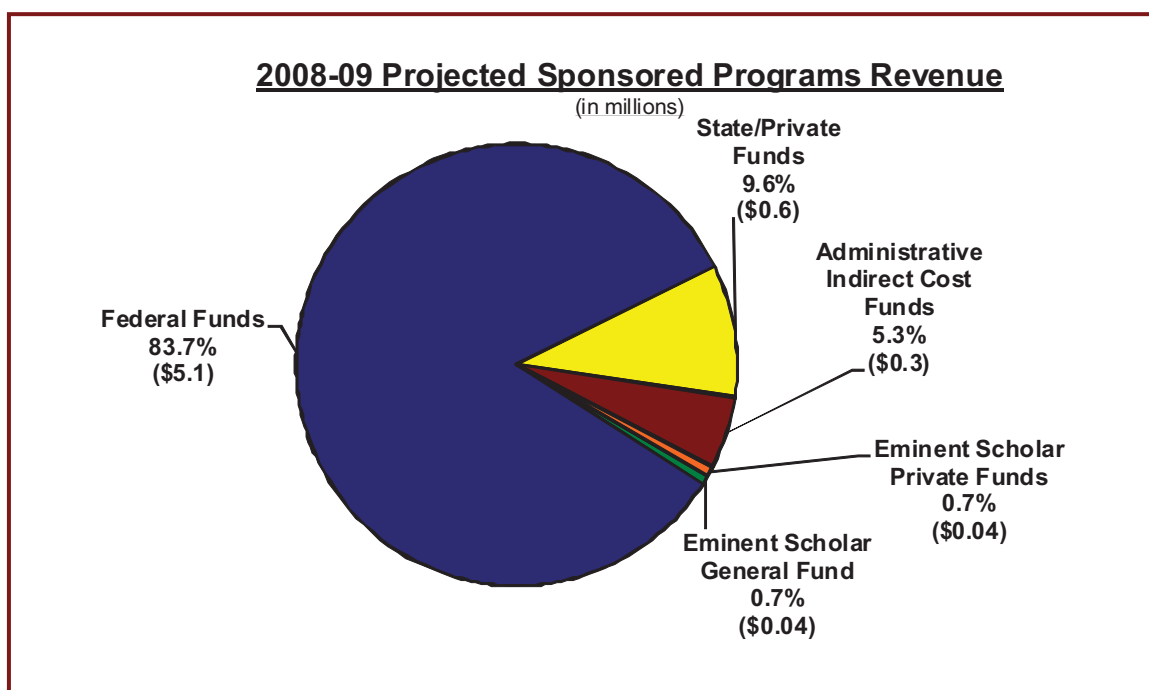
SPONSORED PROGRAMS

PROGRAM OVERVIEW

The Sponsored Programs activity provides support to the E&G program. Grants, contracts, cooperative agreements, research, and fellowships for RU faculty, staff, and students are solicited from a variety of sources.

PROGRAM REVENUE

As depicted below, revenues are derived from federal, state/private, and general funds. Sponsored Programs are projected to generate **\$6.1 million** for FY2008-09.

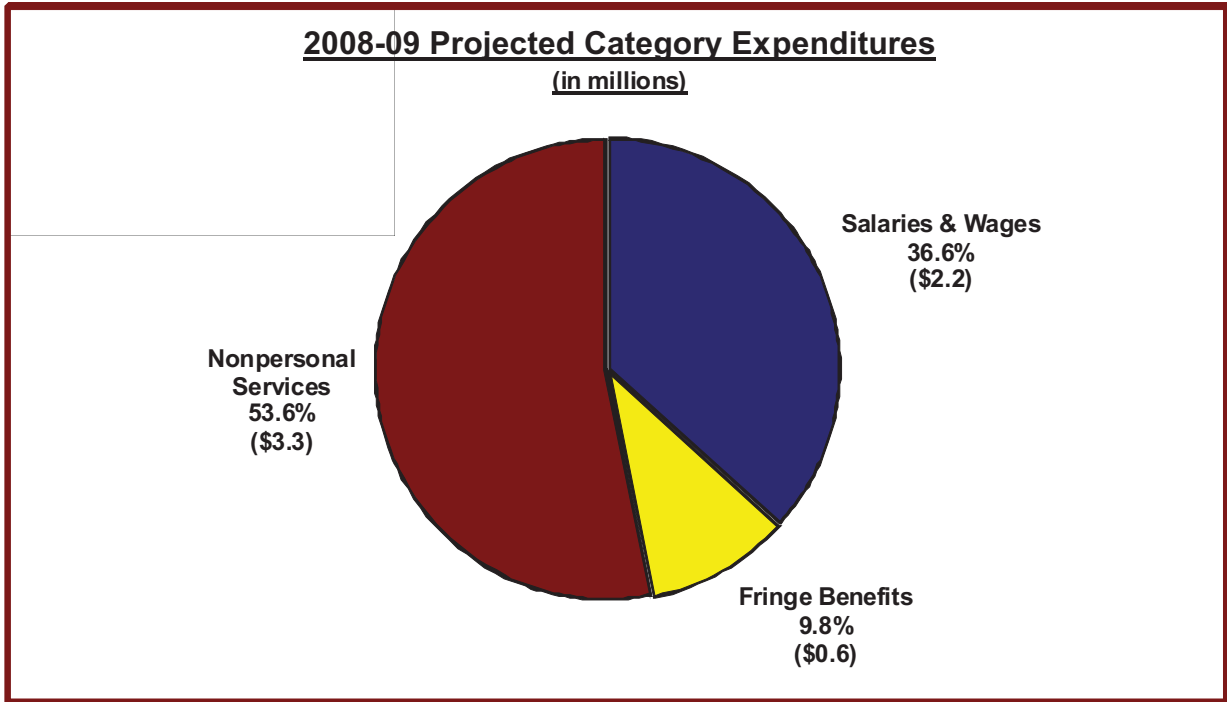


The following table compares FY2008-09 projected revenues with FY2007-08 actual revenues by fund source.

Sponsored Programs Revenue Summary		
Revenue Category	Actual Revenue FY08	Projected Revenue FY09
General Fund (eminent scholar)	\$44,565	\$42,782
Nongeneral Fund		
Federal	4,983,841	5,141,520
State/private	570,982	591,817
Indirect costs	280,041	325,000
Eminent scholar	44,565	42,782
Grand Total	\$5,923,994	\$6,143,901

PROGRAM EXPENDITURES

As displayed below, approximately **46.4 percent** of the Sponsored Programs expenditures support personal services costs. Remaining funds are used for nonpersonal services expenditures (contractual services, supplies and materials, equipment, etc).



Summary of FY2008-09 projected category expenditures:

Salaries and Wages	\$2,255,407
Fringe Benefits	621,618
Nonpersonal Services	<u>3,266,876</u>
Total	\$6,143,901

PERSONAL SERVICES PROFILE

Personal services are classified into three major personnel categories. For FY2008-09, RU is authorized to fill a total of **56 positions** in Sponsored Programs. Wage positions, including student workers, are not counted toward the total authorized position level. Sponsored Programs' current position distribution is as follows:

Sponsored Programs Position Allocation		
Personnel Classifications	Number of Positions	% of Total
Faculty, full- and part-time	20.16	36.0%
Faculty, administrative/professional	25.21	45.0%
Classified employees	10.63	19.0%
Total	56.00	100.0%

The following table compares **FY2008-09 projected personal services expenditures** to FY2007-08 actual activity by personnel classification:

Sponsored Programs Personal Services				
Personnel Classification	Actual FY08		Projected FY09	
	Actual	% Total	Budget	% Total
Administrative/professional faculty	\$ 960,882	37.9%	\$1,079,093	37.5%
Classified employees	145,897	5.8%	202,331	7.0%
Teaching faculty, full-time	193,337	7.6%	228,174	7.9%
Teaching & AP faculty, part-time	459,557	18.1%	506,713	17.6%
Student wages	1,394	0.1%	1,000	0.0%
General wages	228,671	9.0%	238,096	8.3%
Fringe benefits	545,483	22.5%	621,618	21.6%
Total	\$2,745,208	100.0%	\$2,877,025	100.0%

NONPERSONAL SERVICES PROFILE

The table below compares **FY2008-09 projected nonpersonal services expenditures** to FY2007-08 actual activity by major expenditure category:

Sponsored Programs Nonpersonal Services		
Expenditure Category	Actual Expenditures FY08	Projected Expenditures FY09
Contractual services (Computer software/hardware maintenance services, food/dietary services, travel, organizational memberships, postal services, printing services, professional services, telephone, etc)	\$1,210,624	1,262,259
Supplies and materials (Books, computer supplies, educational supplies, food/dietary supplies, medical/dental/lab supplies, office supplies, etc)	139,776	208,732
Transfer payments (Grants to organizations, tuition, incentives, scholarships, etc)	1,223,889	1,307,733
Continuous charges (Leases, rentals, etc)	82,833	104,252
Equipment (Computer equipment, software, educational equipment, laboratory equipment, office equipment/furniture, photographic/data equipment, etc)	343,436	383,900
Grand Total	\$3,000,779	\$3,266,876

SPONSORED PROGRAM EXPENDITURE SUMMARY

The following table compares the **FY2008-09 projected expenditure** budgets for Sponsored Programs with actual expenditures for the previous fiscal year.

Sponsored Programs Expenditure Summary		
Expenditure Category	Actual Expenditures FY08	Projected Expenditures FY09
Personal services	\$2,535,221	\$2,877,025
Nonpersonal services	3,000,779	3,266,876
Grand Total	\$5,535,777	\$6,143,901



SOURCES OF DATA

Radford University data

RU Financial Services Office

RU Office of Institutional Research, Planning, and Assessment

RU Financial Aid Office

Virginia Public Institutions of Higher Education data

State Council of Higher Education for Virginia (SCHEV)
2008-09 Tuition and Fees at Virginia's State-Supported Colleges and Universities
July 2008 report

Tuition

Comprehensive Fees

Tuition & Comprehensive Fees

Room and Board Fees

Total Price